

CATCHER

Catcher Technology

2016 Q1 Earnings Conference

2016/05/05

Disclaimer

This presentation contains “forward-looking statements”- that is, statements related to future, not past, events. In this context, forward-looking statements often address our expected future business and financial performance, and often contain words such as “expects” , “anticipates”, “intends”, “plans”, “believes”, “seeks”, or “will”.

Forward-looking statements involve inherent risks and uncertainties. We caution you that a number of important factors could cause actual results to differ materially from those contained in any forward-looking statement. Such factors include, but are not limited to: our highly competitive environment; the cyclical nature of our business; our ability to develop new products; and our successful execution in new business developments.



1Q16 Business Review



1Q 2016 vs. 4Q 2015 P/L

(In NTD mn)	1Q16		4Q15		q-q
	Amount	%	Amount	%	
Revenue	16,843	100.0%	23,479	100.0%	-28.3%
Gross Profit	7,211	42.8%	10,532	44.9%	-31.5%
Op. Expenses	1,407	8.4%	2,483	10.6%	-43.3%
Op. Profit	5,804	34.5%	8,048	34.3%	-27.9%
NPBT	5,686	33.8%	9,305	39.6%	-38.9%
NPAT	4,159	24.7%	7,068	30.1%	-41.2%
EPS (NTD)	\$ 5.40		\$ 9.18		-3.78
EBITDA	8,640	51.3%	10,870	46.3%	-20.5%

•EBITDA = Operating Profit + Depreciation + Amortization



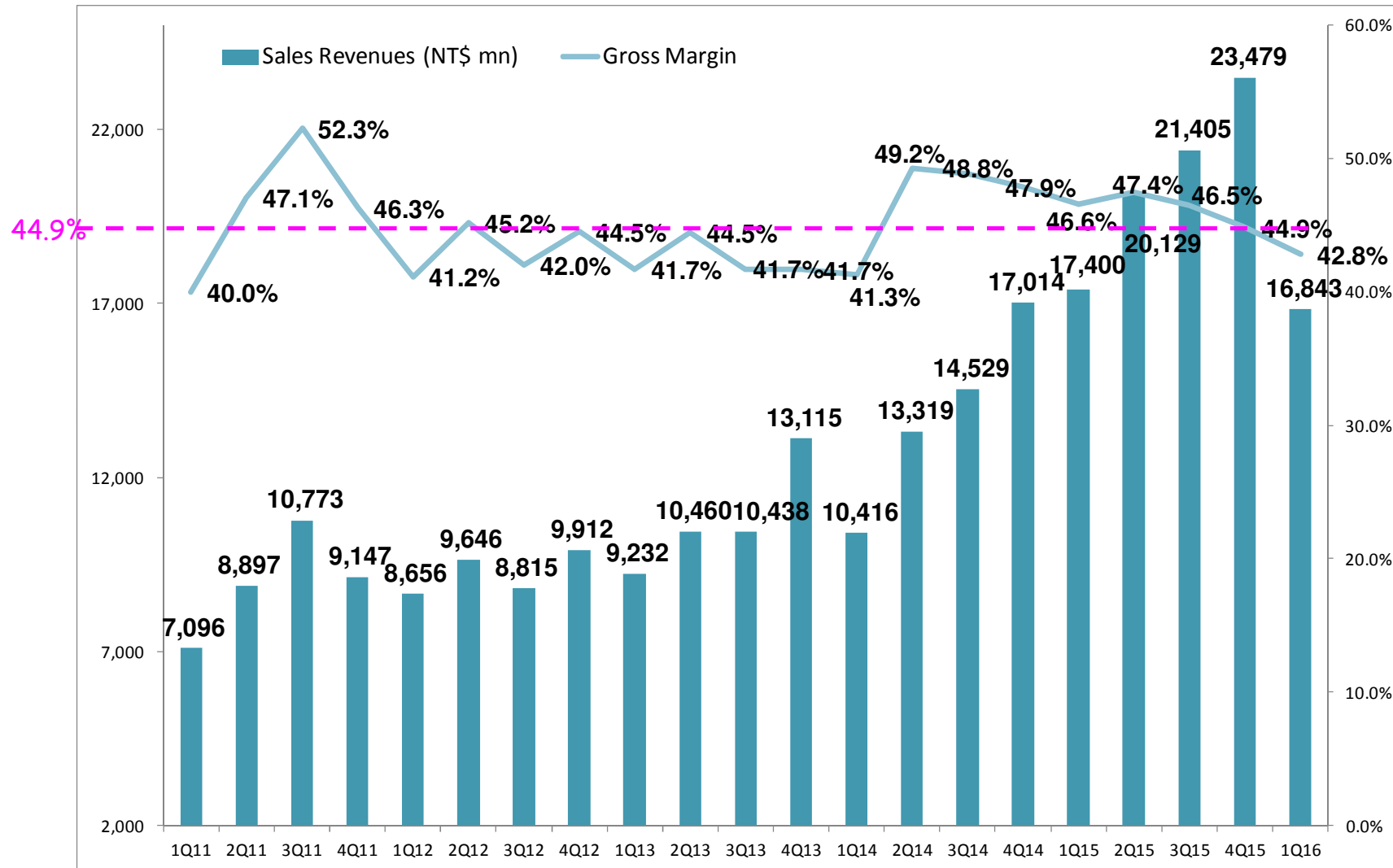
1Q 2016 vs. 1Q 2015 P/L

(In NTD mn)	1Q16		1Q15		y-y
	<i>Amount</i>	%	Amount	%	
Revenue	16,843	100.0%	17,400	100.0%	-3.2%
Gross Profit	7,211	42.8%	8,109	46.6%	-11.1%
Op. Expenses	1,407	8.4%	1,866	10.7%	-24.6%
Op. Profit	5,804	34.5%	6,243	35.9%	-7.0%
NPBT	5,686	33.8%	6,250	35.9%	-9.0%
NPAT	4,159	24.7%	4,652	26.7%	-10.6%
EPS (NTD)	\$ 5.40		\$ 6.04		-0.64
EBITDA	8,640	51.3%	8,436	48.5%	2.4%

•EBITDA = Operating Profit + Depreciation + Amortization

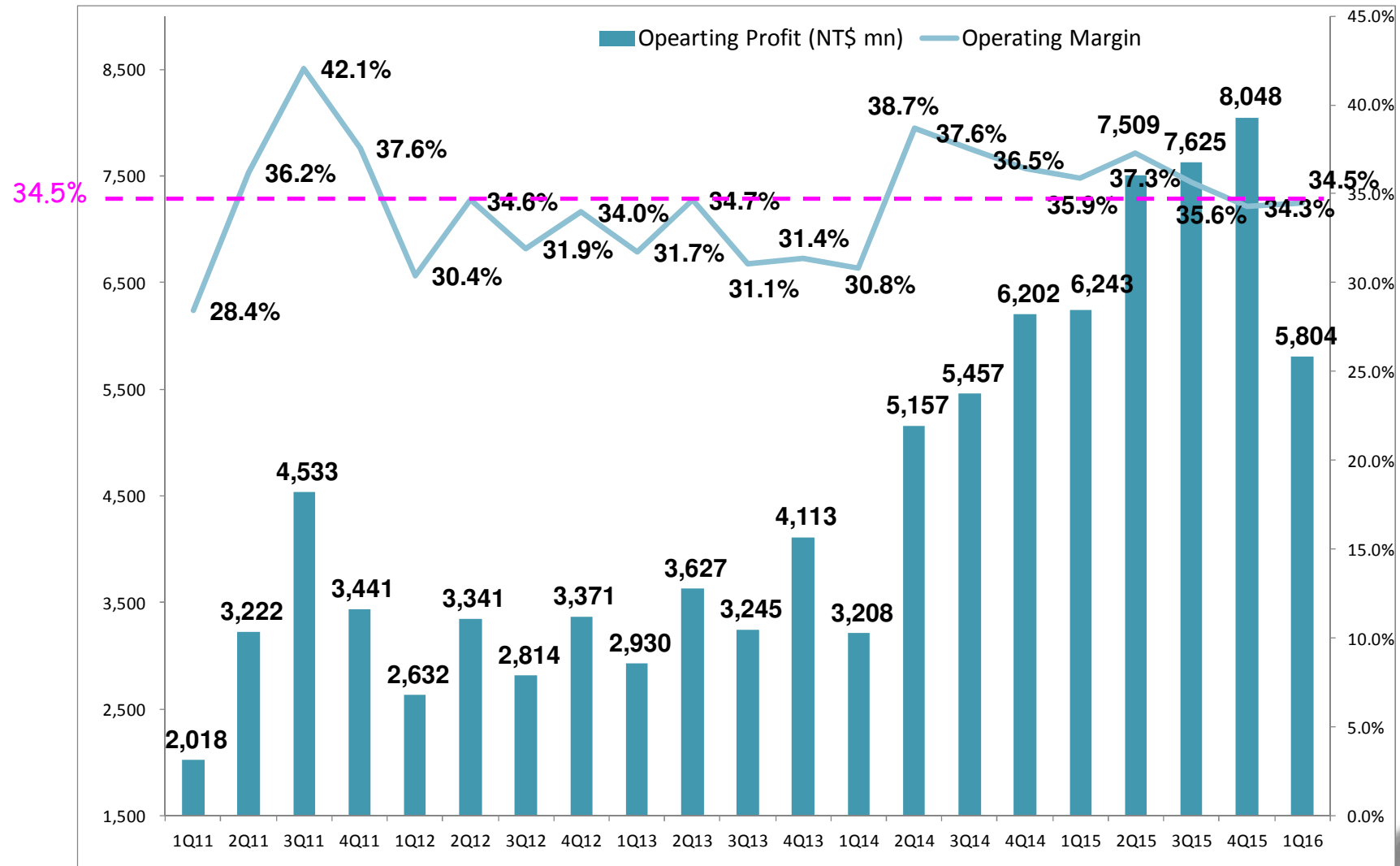


Quarterly Revenue & GP Margin CATCHER

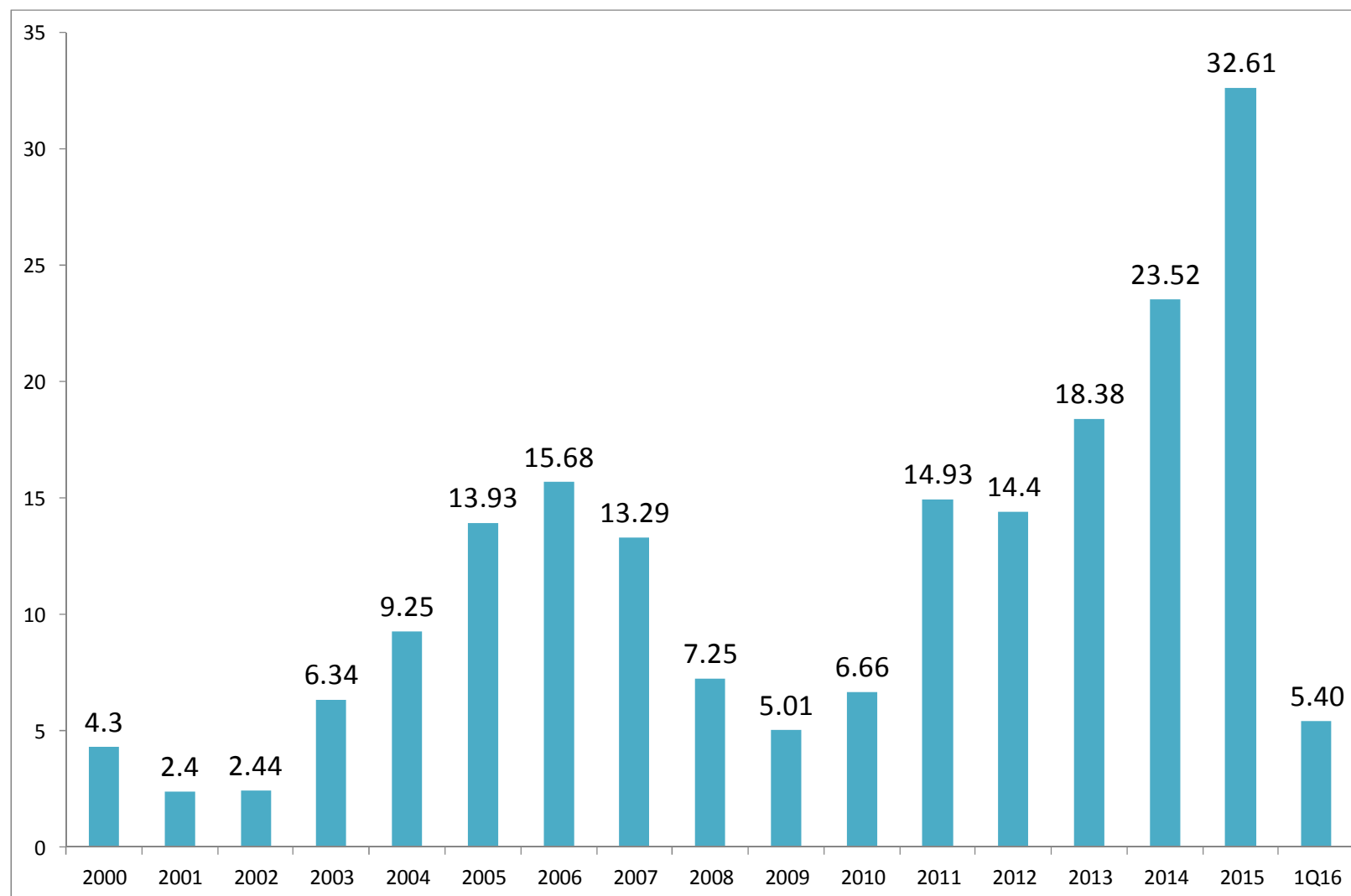


Operating Profit & Margins

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2000-1Q16 EPS Trend



Consolidated Balance Sheet * IFRS

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(In NTD mn)

	1Q16		4Q15		1Q15	
Total Assets	170,826	100%	171,580	100%	140,358	100%
Cash	68,251	40%	65,679	38%	46,310	33%
Current Asset	104,524	61%	103,551	60%	80,328	57%
Fixed Asset	57,139	33%	58,738	34%	48,034	34%
 Total Liabilities	 52,385	 31%	 55,614	 32%	 40,895	 29%
Current Liab.	42,254	25%	44,874	26%	32,606	23%
Other Liab.	10,130	6%	10,741	6%	8,289	6%
 Shareholders Equity	 118,235	 69%	 115,763	 67%	 99,307	 71%
Total Liab. & Equity	170,826	100%	171,580	100%	140,358	100%
BVPS	153.5		150.3		128.9	

•BVPS was calculated based on 2015 weighted average shares of 770,391k



Cash Flow

(NT\$ mn)	1Q16	1Q15
Beginning Balance	65,679	48,119
Cash from operating activities	4,576	3,418
Depreciation & Amortization	2,836	2,193
Cash from investing activities	(2,272)	(4,933)
Capital Expenditure	(2,383)	(5,307)
Cash from financing activities	1,151	432
Short-term & Long-term loans	1,446	308
FX Impact	(882)	(726)
Change in cash	2,573	(1,809)
Ending Balance	68,251	46,310
EBITDA	8,640	8,436
Free Cash Flow	2,193	(1,889)

*EBITDA=Operating Profit+Depreciation+Amortization

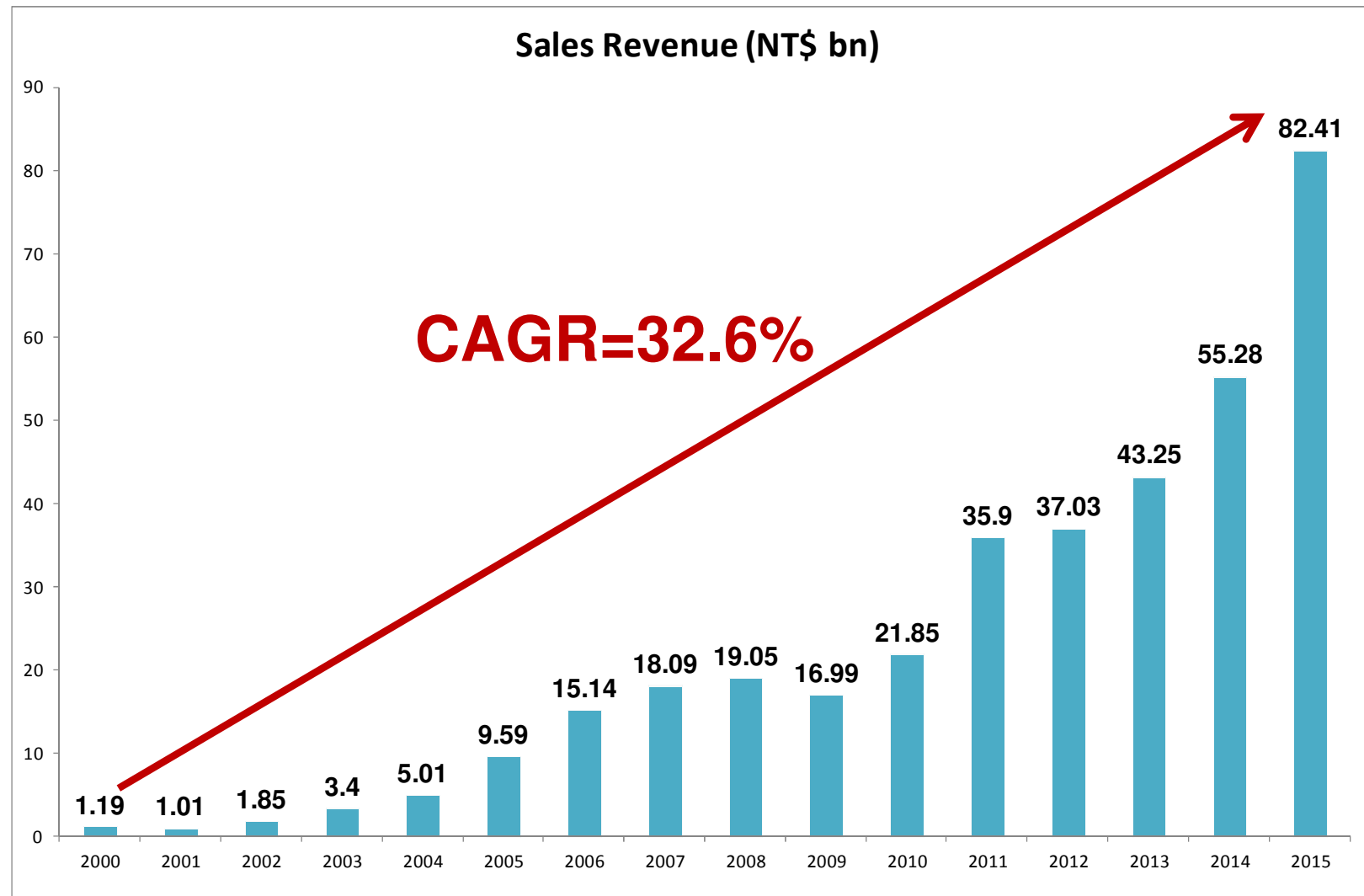
*Free cash flow=Cash from operating activities-Capital Expenditure



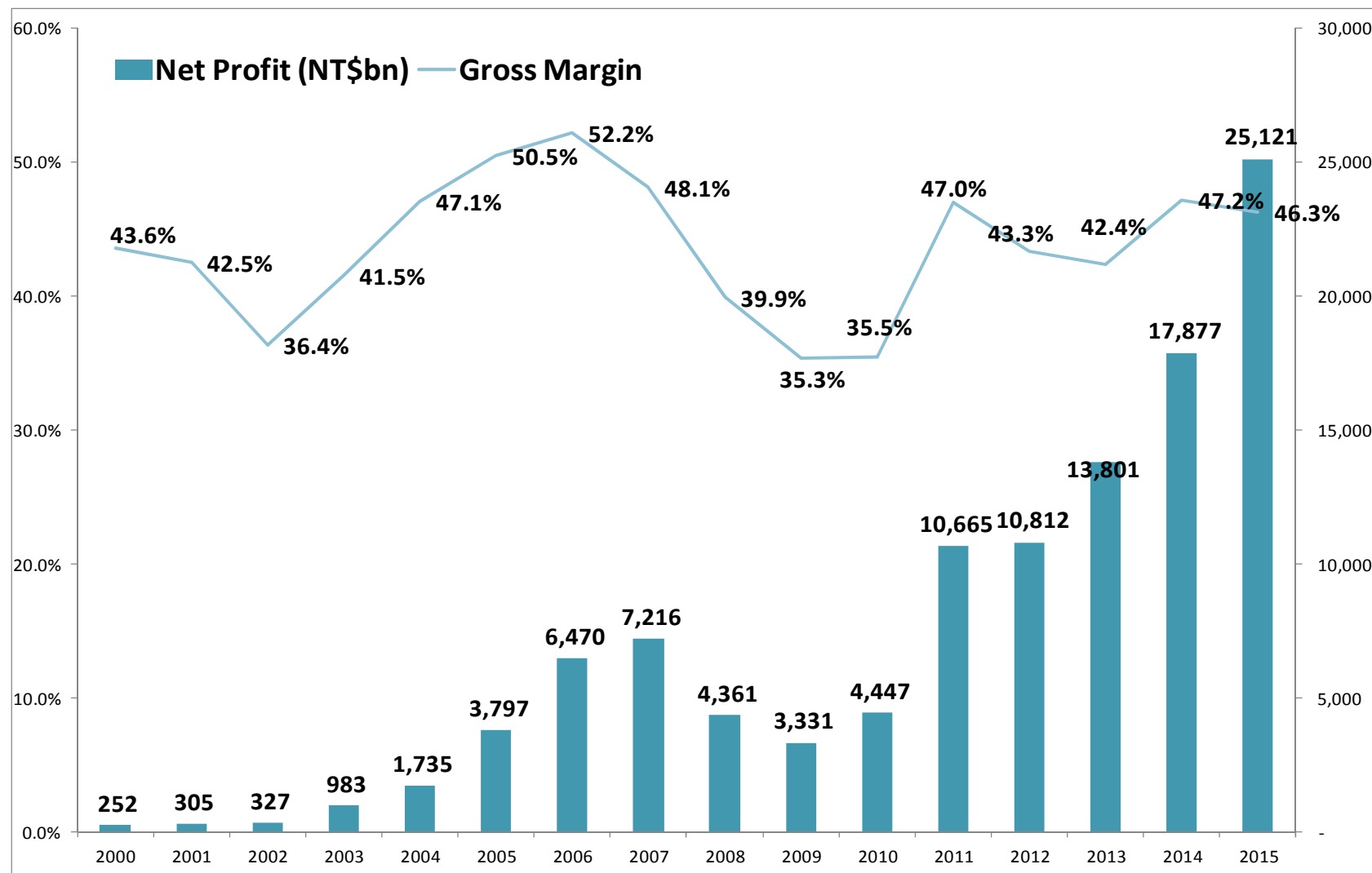
Appendix



Annual Revenue (2000 ~ 2015) ^{CATCHER}



Gross Margin & Net Profit (2000~ 2015)



2015 vs. 2014 P/L

(In NTD mn)	2015		2014		y-y
	<i>Amount</i>	<i>%</i>	<i>Amount</i>	<i>%</i>	
Revenue	82,413	100.0%	55,277	100.0%	49.1%
Gross Profit	38,147	46.3%	26,101	47.2%	46.1%
Op. Expenses	8,721	10.6%	6,076	11.0%	43.5%
Op. Profit	29,426	35.7%	20,025	36.2%	46.9%
NPBT	34,697	42.1%	23,545	42.6%	47.4%
NPAT	25,121	30.5%	17,877	32.3%	40.5%
EPS (NTD)	\$ 32.61		\$ 23.52		\$ 9.09
EBITDA	39,411	47.8%	26,092	47.2%	51.0%



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– **Innovative Leader in Casing**

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